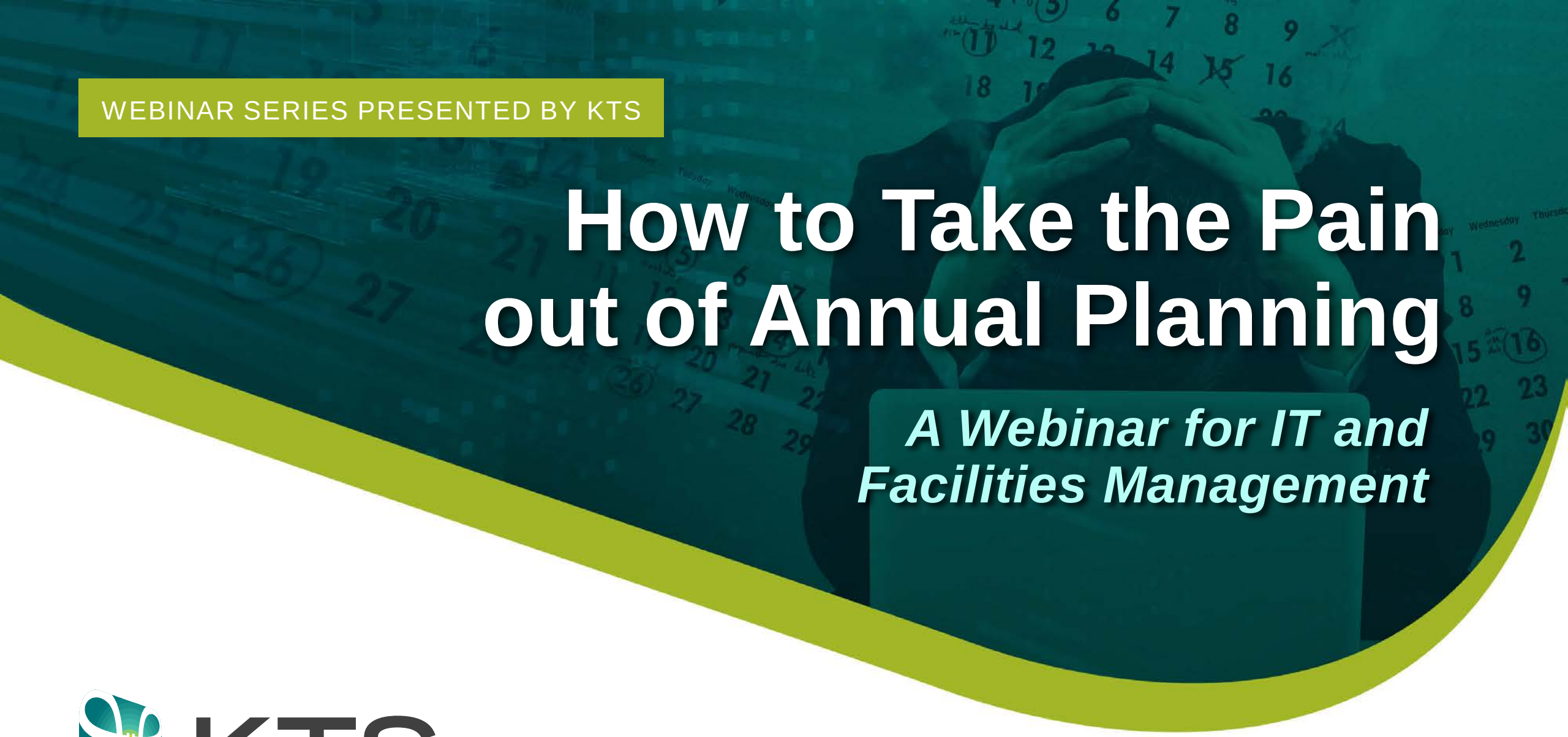
WEBINAR SERIES PRESENTED BY KTS

How to Take the Pain out of Annual Planning

A Webinar for IT and Facilities Management



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Could you use some help?

Plan: A 4-Letter Word

- Is your department represented?
- The challenge of competing priorities
- Scoping, sizing, estimating, phasing…

Planning Webinar Overview:

3 Parts

The goal is to remove the pain and be part of the plan!

- A Brief Introduction to KTS
- 3 Common Scenarios
- Solutions for a Better Plan

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A Brief Introduction to KTS

KTS

- Headquarters in Stoneham, MA
- 35+ years in business

- Work with wide variety of sectors including Education and Healthcare

Save time and money when KTS is involved early in the planning process.

- Clients throughout New England
- National clients across U.S.

- Experts in **network infrastructure**, **indoor cellular BDAs**, **wireless networks**, **security** and **A/V** solutions

KTS – Our Areas of Expertise

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3 Scenarios that Undermine the Planning Process

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SCENARIO:

1 You're Not Invited

Result:

- Critical elements missing
- Quantities inaccurate
- Bottom line: change orders and higher costs

SCENARIO:

2 You're an Afterthought

- 11th hour of the planning process…
- Two possible outcomes - both negative

SCENARIO:

3 You Have NO Bandwidth

- You were included in the process…
- But you can't get to the meetings

Sound Familiar?

Making the Plan Work for You

Improve the Process; Improve the Plan

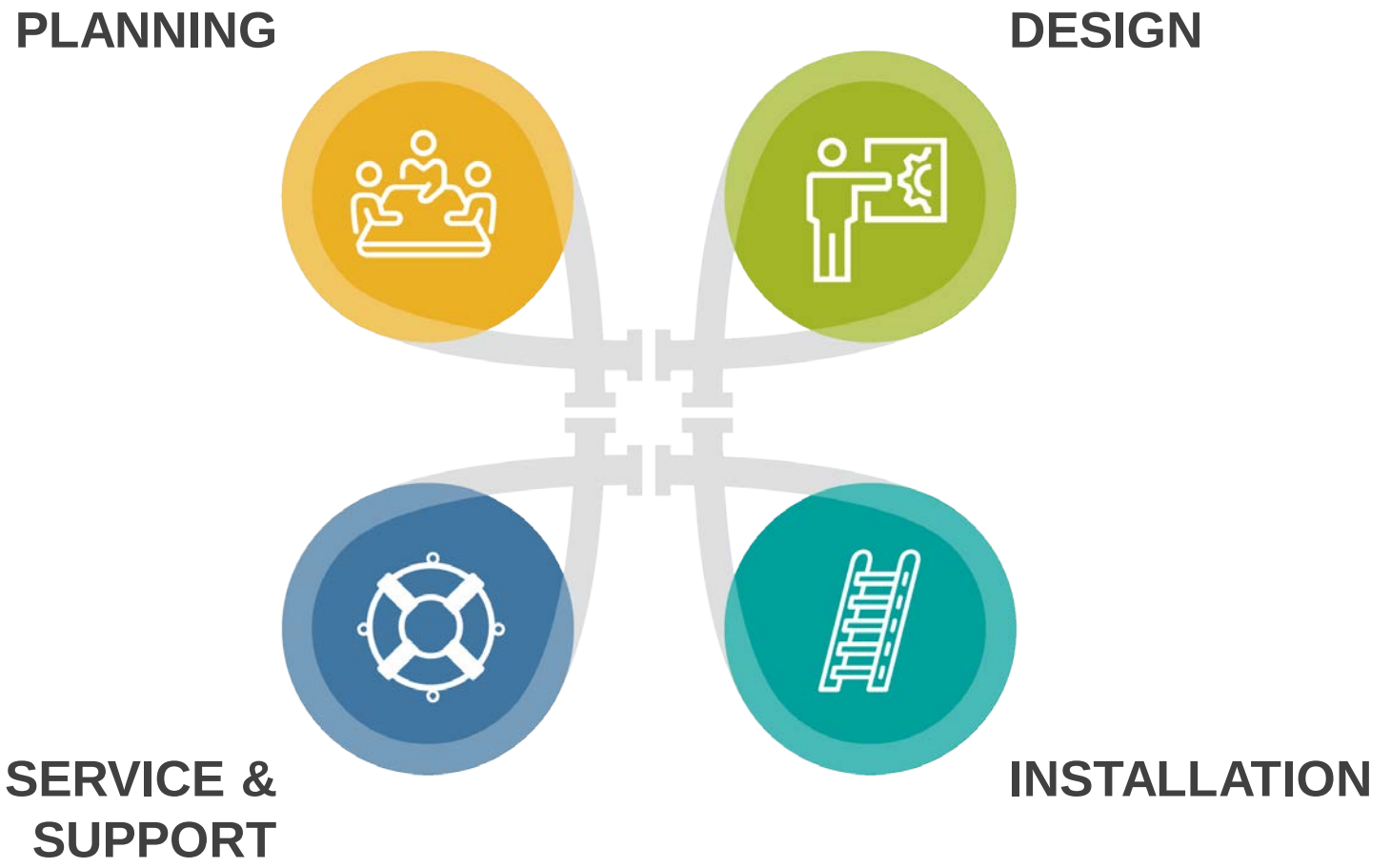
Decisions Made in the Planning Process

- Defining priorities
- Defining requirements
- Phasing/Timing
- Budgets

Example of Planning Gone Bad

- Oversights = cost overruns and missed deadlines
- Whack a mole - reacting
- Frustration

How KTS Helps Clients



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How can we help you?

PLANNING

- Assessment
- Requirements & scoping
- Budgetary quotes

At the planning table

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Make a Plan to Improve the Plan

- 6 months in advance of fiscal calendar year
- Meetings with IT and/or Facilities

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Your local partner to help you plan

Reach out to start the conversation

Set up a **meeting** »

Send us an **email** »

Call us at **866-797-0997** (ext 103)

Learn more and stay in touch:

Learn more about **KTS and our capabilities** »

Read a **client example** of effective planning with KTS »

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